

Battery Installation HEAT Loan Quote Guidelines

1. If the battery system shares the same inverter as the solar system, only the increased cost of having a battery-ready inverter can be included. If this cost of a solar-only inverter and solar + storage inverter is the same, then no inverter cost can be included in the Heat loan. Please indicate the solar + storage inverter cost and what the inverter cost would have been with solar alone.
2. Please separate component costs such as the inverters and batteries if these are separate pieces of equipment.
3. Only the incremental labor cost to install the battery may be included in the Heat Loan. Labor and materials must be broken out.
4. Equipment needed for backup power, but not related to participating in Connected Solutions, may not be included. This includes emergency backup panels. Quote/proposal should explicitly state that no costs for such equipment or labor are included in the quote.
5. Communications equipment can only be included if the communications equipment is needed for participation in the Connected Solutions program, and would not have been needed if the customer just had solar.