

**Cape Light Compact JPE
Governing Board
Open Session Meeting Minutes
Wednesday, July 11, 2018**

The Cape Light Compact JPE Board of Directors met on Wednesday, July 11, 2018 in the Martha's Vineyard Conference Room at the Cape Light Compact JPE Offices at 261 Whites Path, Yarmouth, MA 02664 at 2:00PM.

Present Were:

1. Peter Doyle, Barnstable Alternative
2. Colin Odell, Brewster
3. Peter Cocolis, Executive Committee, Chatham
4. Brad Crowell, Dennis
5. Fred Fenlon, Eastham
6. Paul Pimentel, Edgartown – **By phone**
7. Ronald Zweig, Vice-Chair, Falmouth
8. Thomas Donegan, Executive Committee, Provincetown
9. Leanne Drake, Sandwich
10. Richard Elkin, Wellfleet
11. ChristiAne Mason, Wellfleet Alternative
12. Sue Hruby, West Tisbury – **By phone**
13. Joyce Flynn, Chair, Yarmouth

Absent Were:

1. Michael Hebert, Aquinnah
2. David Anthony, Secretary, Barnstable
3. Robert Schofield, Executive Committee, Bourne
4. Timothy Carroll, Chilmark
5. Robert Hannemann, Duke's County
6. Valerie Bell, Harwich
7. Wayne Taylor, Mashpee
8. Richard Toole, Executive Committee, Oak Bluffs
9. Martin Culik, Orleans
10. Jay Grande, Tisbury
11. Jarrod Cabral, Truro

Members/Alternates

Physically present: 11

Present by phone: 2

Legal Counsel:

Jeffrey Bernstein, Esq., BCK Law, P.C.

Staff Present:

Austin Brandt, Senior Power Supply Planner

Briana Kane, Planning and Evaluation Manager

Joanne Nelson, Comptroller

Melissa Allard, Senior Administrative Coordinator
Phil Moffit, Residential Program Manager

Public Present:

None Present.

Joyce Flynn called the meeting to order at 2:10 PM. Joyce Flynn recognized Paul Pimentel of Edgartown and Sue Hruby of West Tisbury who were remotely participating because physical attendance at the meeting would be unreasonably difficult.

PUBLIC COMMENT:

There were no members of the public present.

CHAIRMAN'S REPORT:

Joyce Flynn reminded Board members to identify two or three events that the Compact can participate in this Fall.

FISCAL REPORT, PETER COCOLIS:

Peter Cocolis reviewed the 2018 Energy Efficiency and Operating Budget. Peter Cocolis stated that everything was on track. The only issue seen is the budget amount for legal services may not be enough for the rest of the year and the amount may need to be adjusted. Richard Elkin offered to help Peter Cocolis with doing budget projections.

RECAP OF THE 2017 ENERGY EFFICIENCY TERM REPORT, BRIANA KANE:

Briana Kane reviewed the 2017 Plan Year Report Update PowerPoint along with some additional handouts that explain how the Benefit Cost Ratio ("BCR") is calculated.

Colin Odell stated that the participant costs seemed low and asked about free ridership and how they apply to costs. Phil Moffitt stated that the Compact uses a statewide model. Thomas Donegan asked whether the Compact or the state is calculating wrong. Briana Kane stated there are impact factors such as evaluations, free ridership and spill over that all Program Administrators ("Pas") use and that the participants' costs are correctly reflected. Richard Elkin inquired whether free ridership was specific to the Compact or if it is statewide. Phil Moffitt replied that it is statewide.

Thomas Donegan asked how the Compact is doing compared to its peers. Briana Kane answered that the Compact's BCRs are right in line with BCRs that other PAs have reported. Thomas Donegan asked if Eversource and National Grid's BCRs include expenditures and bonuses that they receive from the state. Briana Kane replied yes. Thomas Donegan then stated that if they were not included in the BCR that the Compact's BCR would look better. Brad Crowell stated that the cost only includes electric customers and no other fuel types. Therefore, if the Compact were to take credit for the other fuel types its number would be higher.

Briana Kane showed the 2017 Plan Year Benefit Cost ("BC") Model. Briana Kane stated that the Board can use this BC Model to compare the BCR of low income, residential, and commercial between organizations.

2019 – 2021 ENERGY EFFICIENCY PLAN, CAPE LIGHT COMPACT ENHANCEMENTS, PHIL MOFFIT:

Phil Moffit reviewed the 2019 – 2021 Energy Efficiency Plan PowerPoint.

Phil Moffit informed the Board of the proposed new offer of a \$5000 grant to be used for energy efficiency measures/upgrades for organizations (public and non-profit) that recruit 100 residents that complete Home Energy Assessments (“HEA”) in any one year (\$50/head fee). Peter Cocolis asked if the grant comes out of the marketing budget. Briana Kane stated that it currently has been planned as a marketing cost.

Colin Odell asked what percent of audits result in measures being installed. Phil Moffitt responded that it is about 40%. Colin Odell asked if that was within the first year. Phil Moffitt stated the Compact looks at the closure rate year over year. Colin Odell stated that would mean we would need to bring in 200 customers to meet the 100 currently planned to meet the closure rate. Brad Crowell stated that is pretty good leverage to get customers to go from getting an energy audit to going through with getting some or all the measures recommended done to their home or business.

Richard Elkin stated that at his meetings with Outer Cape Energize they share Cape Light Compact information, but don’t know who ends up following through with contacting the Compact. Briana Kane stated that the Compact can’t share personal information or how much the customers spent but could share overall numbers as to how many customers have signed up for energy audits and went through with getting the measures completed. Richard Elkin stated the Compact should reach out to local solar installers because they often have meetings that the Compact could be a part of. Briana Kane asked for the sense of the Board if they still support this program. The sense of the Board was yes. Thomas Donegan stated that the Compact should reach out to church programs because a few on Cape Cod have participated in solar recently. Joyce Flynn stated that Martin Culik was involved in the solar installation at St. Joan of Arc, and he would be a good person to speak with on this issue. Colin Odell stated the Compact should share with organizations and groups such as Habitat for Humanity and Nauset Newcomers.

Phil Moffit recapped his Opower presentation from a previous Board meeting. Opower is interested in working with the Compact and is putting together a price proposal. Thomas Donegan noted that Opower may not be willing to serve Eastham to Provincetown because so many of the houses are second homes. Colin Odell stated that Opower does have the ability to sort through the second homes. Peter Cocolis stated that if there is a way to do a behavioral program that’s great, but with people who go away for long periods of time he asked how that works. Richard Elkin asked if Opower compares a participant on year to year basis. Phil Moffitt will follow up with Opower. Phil Moffitt stated that the estimate for OPower was 2 million dollars over 3 years. Colin Odell stated that the Compact should keep on researching Opower and programs like it if the Compact’s residential lighting programs go away. The sense of the Board is that they want the Compact to continue doing research on Opower and talk about it again in the fall.

Austin Brandt reviewed the Demand Management slides. Richard Elkin asked how much the small-scale battery storage would cost for customers. Austin Brandt stated that there is no direct cost to customers. Fred Fenlon asked if there are any programs to help customers with natural gas generators for when there is an outage. Austin Brandt replied no, that the Compact tries not to incentivize fossil fuel generation. Richard Elkin asked how this fits into the Compact’s mandate. Austin Brandt stated that it’s not just energy, but energy reduction. Brad Crowell stated that he hopes the Compact can find a way to get credit for this program. Joyce Flynn asked if the program would only be offered to Compact supply customers or any electric customers. Austin Brandt answered that anyone who pays into the energy efficiency fund could participate in the program.

UPDATE ON DPU 18-50, EVERSOURCE PERFORMANCE METRICS FOR ITS PERFORMANCE-BASED RATEMAKING MECHANISM, JEFF BERNSTEIN:

Jeff Bernstein presented a PowerPoint reviewing the Eversource Rate Case Compliance Update.

Richard Elkin asked where the Compact stands on serving customers that have natural gas (DPU 16-169). Jeffrey Bernstein stated that it still hasn't been decided yet by the Department of Public Utilities.

ADJOURNMENT:

Motion to adjourn made at 4:16 PM moved by Thomas Donegan, seconded by Peter Cocolis.

Respectfully submitted,

Melissa Allard

LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice / Agenda
- 2018 Energy Efficiency Budget
- 2018 Operating Budget
- 2017 Plan Year Update PowerPoint
- 2019-2021 Energy Efficiency Plan PowerPoint
- Eversource Rate Case Compliance Update PowerPoint