

Cape Light Compact Demand Response Demonstration Offering
Request for Proposals (RFP):
Responses to Questions Received

Please note that the Compact has posted a revised Demand Response Demonstration Offering RFP in redline dated 1/6/17 at <http://www.capelightcompact.org/rfp/>. For those that were considering submitting a combined response to this RFP and the Behavior Initiative RFP, please also note that the Compact has withdrawn its Behavior Initiative RFP.

- **Would Cape Light Compact be interested in controlling mini-split A/C systems in DR events as well?**
 - Yes, the Compact is interested in integrating the ability to control mini-split air conditioning systems through the proposed demand response platform.

- **Does "Integrate with, as applicable, the existing Cape Light Compact brand identity and website;" mean that Cape Light Compact would like Cape Light Compact branding across the customer facing mobile applications and web interfaces?**
 - The Compact would like customers that enroll in the Demand Response Demonstration Offering to associate the Offering, and services provided as part of the Offering, with the Compact. Proposals should demonstrate how this can be accomplished and what, if any, incremental costs are associated. The Compact will weigh any this integration and any incremental costs as part of its proposal evaluation.

- **The RFP submission includes a number of disclosures and other documents that need to be signed. Should they be included in the formal RFP response or kept separate?**
 - The only documents that must be signed and delivered with the RFP response are Bidder's Submission Statement in Section XV and the Certificate of Non-Collusion in Section XVI of the RFP. The documents in Appendices A and B are the forms of Confidentiality Agreement and Installation Services Agreement that the selected vendor will be expected to execute if selected, but they do not need to be executed prior to selection.

- **Can there be a consideration of extending the response due date?**
 - The Compact has elected to extend the response due date to January 19, 2017, as reflected in the revised RFP posted on 1/6/17.

- **Can you define Implementation: No later than February 15, 2017?**
 - The Compact has revised this language in Section VIII in the RFP version posted on 1/6/17. This approximate implementation date reflects the Compact's expectation that the vendor will begin development of the demand response platform shortly after selection and contract execution, in order to ensure it is operational in time for the cooling season (early June). Ultimately, the implementation date will be flexible and dependent on the vendor selected.