

*Working Together
Toward A Smarter
Energy Future*

Why Participate?

- * Reduce your operating costs
- * Extend the life of equipment
- * Improve the comfort and appearance of your lodging business or restaurant



The Compact's mission is to serve its 200,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy, competitive electricity supply and green power options.

Cape Light Compact is an award-winning energy services organization for the Cape and Vineyard's 200,000 electric customers.

Cape Light Compact

OpenCape Building

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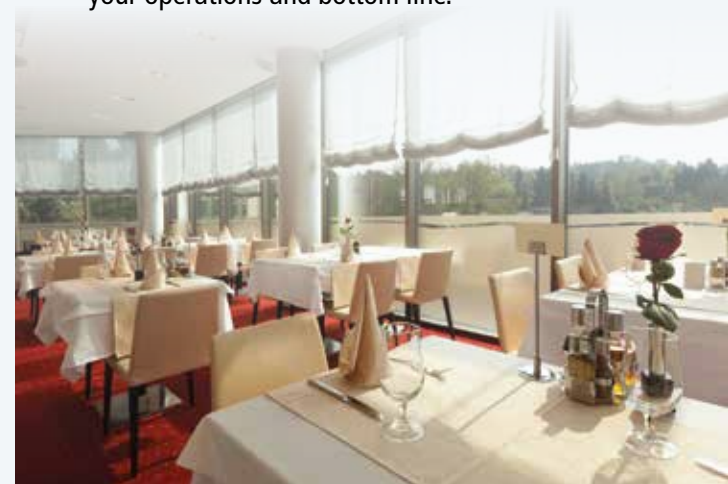
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www.capelightcompact.org

Medium Commercial Program for

Hospitality Businesses

Lodging businesses and restaurants are an essential component of the regional economy. These businesses have a variety of special energy needs to ensure the comfort of their customers and efficiency of their operations. The Cape Light Compact is offering a special program to help lodging businesses and restaurants take advantage of energy efficiency rebates and incentives worth thousands of dollars. With only a few steps, your business can benefit from energy savings, improved comfort and enhanced efficiency that will benefit your operations and bottom line.



The Medium Commercial Program for Hospitality Businesses provides comprehensive information, energy assessments and energy efficiency incentives to assist and encourage customers to retrofit existing businesses with cost-effective energy efficient measures. The program focus is on measures that reduce consumption of electricity and deliverable fuels. The Compact works closely with National Grid to offer efficiency services for natural gas heated facilities.

Who can Benefit?

If you are an existing lodging business or restaurant and use between 100,001 and 1.5 million kWh per year, you are eligible for savings through this program.

The Compact also has programs tailored to grocery, convenience and liquor stores. However, any medium commercial customer who contacts the Compact for an assessment will be served, regardless of type.

How Does it Work?

Step 1: Free Energy Assessment

The program starts with a comprehensive free energy assessment. This free assessment will provide your lodging business or restaurant with a site-specific report of recommendations for energy savings measures. When applicable, businesses will receive the following energy savings measures at no cost:

- * Energy efficient screw-in lamps to replace inefficient lamps
- * Aerators
- * Showerheads and spray valves

Step 2: Choose Energy Saving Measures and Incentives

From the assessment report, select the recommended measures you wish to implement based on a tiered package of energy efficiency incentives available to hospitality businesses. Customers can participate in multiple tiers of incentives and savings.

Tier 1	Tier 2	Tier 3
Cape Light Compact covers up to 80% of the cost of these measures	Cape Light Compact covers up to 50% of the cost of these measures	Cape Light Compact offers customized financial incentives for these measures
LED Fixtures Lighting Controls Occupancy Sensor Controls Refrigeration Controls Thermostats Walk-in & Freezer ECMs Walk-in Economizers	Energy Management Systems Envelope & Thermal Shell Kitchen Hood Controls Outside Air Temperature Reset Ozone Laundry Pool Covers Pool Pumps Variable Speed Drives	Boiler/Burner Controls Chillers Demand Controlled Ventilation Furnaces and Boilers Pool Heaters PTAC Controllers Rack Heat Recovery

To Get Started:

Call Cape Light Compact at 1-800-797-6699.

For more information, please visit www.capelightcompact.org.