

# **Cape Light Compact Lead Vendor for Residential Home Energy Services**

## **Request for Proposals - Questions and Answers**

**Set #2 posted on [www.capelightcompact.org](http://www.capelightcompact.org) on 09/03/2015**

Questions that have been received are listed and numbered here with italics. Answers are listed and numbered below each question.

*Question 2.1: Regarding the Pricing Structure information in Section 10.2.2 of the RFP, is there a maximum total budget per year for this Cape Light Program?*

Answer 2.1: The budgets are set as part of the three-year planning process, and the Compact is in the midst of this process right now for the 2016-2018 plan. The draft numbers from April 30, 2015, can be found at: <http://ma-eeac.org/plans-updates/>. The revised numbers for the September and October versions will be available there as they are submitted. Historically, the Compact has adjusted budgets, as necessary, when policy decisions are made such that budget amendments need to be made. This process generally includes the Compact Governing Board, the Energy Efficiency Advisory Committee, and (as appropriate) the Department of Public Utilities.

*Question 2.2: Does Cape Light Compact have any restrictions relating to conflict of interest that limits who is eligible to bid on this work?*

Answer 2.2: There is a specific reference to "Conflicts of Interest" in sub-section 2.5 of the Field Services Agreement in Section 11.7 for the Draft Contract.

Additionally, as mentioned in Section 1.2.1, there is an independent review by a statewide QA/QC Vendor, which would preclude them from bidding on this bid.

*Question 2.3: Can Cape Light explain how bidders are to determine the minimum number of projected jobs by measure type per year?*

Answer 2.3: Please refer to Section 2.11 of the RFP which provides estimates for the number of assessments in each year of the years, 2016-2018.

*Question 2.4: Should all bidders be using the same projections for the minimum number of jobs per year by measure type for 2016 to 2018?*

Answer: 2.4: As stated in the RFP in section 10.2.2, please use the provided estimate from Section 2.11.